

competing with knewledge

the information professional in the knowledge management age

Contents

Introduction ix

Part 1 The knowledge context 1

- 1 The changing nature of competition 3
 Change rhetoric, fashion or fact 3
 The knowledge economy 4
 Changing organizations 5
 E-economy the development of knowledge trading 9
 Competing with information and knowledge 12
 Changing work groups 14
 Conclusions 18
 References 19
- 2 Emerging knowledge environments 20
 Total quality management 21
 Business process re-engineering 25
 Intangible assets: the value of intellectual capital 27
 The learning organization 30
 Knowledge management 33
 A knowledge-based philosophy 37
 Issues and barriers 39
 Conclusions 42
 References 42
- 3 Approaches and features 44
 Approaches 45
 Features 52
 From KM to quick wins 65
 Conclusions 66
 References 66

VI

Part 2 Creating knowledge-based environments 69

4 Integrating information and knowledge 71

Knowledge or information 71

Mapping the integration 74

Knowledge mapping and information auditing 76

Conclusions 82

References 83

5 Roles in the knowledge environment 84

Developing roles and structures 84
KM development roles 94
KM posts and their holders 98
Conclusions 99
References 100
Appendix 1 KM roles and functions 101
Appendix 2 Job titles in 1999 103

6 KM skills and competencies 105

Competencies 106
Matching roles and competencies 107
Skills and competencies for KM teams and communities 112
Clusters of KM enabling skills 118
The emerging skills mix 121
Conclusions 123
References 126

7 Information literacy – a core competence 127

Information/knowledge-centric organizations 130
Corporate information literacy 132
Information literacy competence 136
Understanding information management 140
Conclusions 141
References 142

Part 3 IM in KM – leveraging information management skills 145

8 The role of IM in KM - core skills in new contexts 147

Barriers to entry 148
The impact of professional information skills 152
Powering information 160
Conclusions 162
References 163

9 Stepping over the boundaries 164

Great expectations 165
Moving forward 169
Redefining roles 170
Essential enabling skills 173
Conclusions 176
References 177

Part 4 Case studies 179

10 The private sector response 181 Financial sector 181 Professional services 187 Law 195 Process industries 198 Oil 199 Pharmaceuticals 203 Engineering 208 Manufacturing 210

Utilities 214 Air travel 216

High tech 212

References 217

11 The public sector response 219

Central government 221
Government agencies 224
The academic sector 229
The health sector 236
The police 241
Conclusions 244
References 244

Bibliography 246

A short glossary of terms used in knowledge management 263 Index 270